

What is Persuasive Writing?

Generally, the term 'persuasive writing' refers to all types of writing which intend to convince someone to adopt a particular viewpoint. To achieve this goal, writer does a research, provides evidence and builds argument.

The Pesuasive Edge

James Benjamin

The Persuasive Edge:

The Persuasive Edge Richard J. Crawford, Charlotte A. Morris, 2011 Drawing on the premise that persuasion must be purposeful The Persuasive Edge lays out the case for making meaningful choices at each stage in trial preparation and at trial The Persuasive Edge is a must for every trial lawyer teacher and student of law or communication and anyone else whose practice or profession depends on human persuasion Provided by publisher [The Persuasion Handbook](#) James Price Dillard, Michael Pfau, 2002-07-23 The Persuasion Handbook provides readers with cogent comprehensive summaries of research in a wide range of areas related to persuasion From a topical standpoint this handbook takes an interdisciplinary approach covering issues of interest to interpersonal and mass communication researchers as well as psychologists and public health practitioners Persuasion is presented in this volume on a micro to macro continuum moving from chapters on cognitive processes the individual and theories of persuasion to chapters highlighting broader social factors and phenomena related to persuasion such as social context and larger scale persuasive campaigns Each chapter identifies key challenges to the area and lays out research strategies for addressing those challenges

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