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- Quick and easy ways to acquire a business that's right for you
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The Complete Guide To Buying And Selling A Business

A Gutmann

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detail Topics covered include reasons for selling valuing a company deciding between a Flotation and a sale the sale process negotiating the best deal the purchase agreement completion and closing the deal There are real life case studies that show how to deal with the complex issues involved and a sampleconfidentiality agreement purchase agreement and other important documents The authors have been advising business owners on selling their businesses for nearly 20 years and the results of that experience are distilled into this book

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