

Case Studies: How Brands Are Capitalizing on New Consumer Trends

From Funko to Mr. C, the following are some of the best brands born from as you embark on your licensing journey.



Brands are born from consumer trends. Funko is a prime example of this. The company was founded in 2009 by a college student named Jason Freeny. He created a line of vinyl figures of pop culture icons like Star Wars characters and Disney princesses. The company has since grown into a major licensing brand, with products ranging from apparel to home goods.

Understanding Brand Licensing

Licensing is defined as the process of using a trademarked or copyrighted entity (franchise) to produce (or sell) a product or service.

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The Licensing Busineb Handbook

Karen Raugust

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detailed consideration of what has made them so successful Through the presentation of case studies in the sectors particularly interested in brand licensing including the art character entertainment fashion jewelry sports and toys sectors this book aims to highlight opportunities limits and challenges from both the licensor and licensee s perspectives In particular these case studies represent an effective basis for comparing different experiences and brand licensing strategies allowing readers to understand both best practices and pitfalls to avoid when building an effective and enduring licensing program Chapter objectives summaries key learning points and discussion questions reinforce understanding and aid reflection Practical yet theoretically grounded this book is particularly suitable for postgraduate MBA and executive education students interested in strategic brand management licensing strategy and brand expansion This book can also serve as a valuable guide for professionals interested in expanding their brand portfolio This book provides effective tools to evaluate the strategic side of brand licensing and the selection of the appropriate company to be a licensee Online resources include PowerPoint slides a test bank of exam questions a case list and discussion questions *A Manual for the Guidance of Justices of the Peace and Special Justices of the Peace* Hercules Tennant,1891

15 Licensing Super Trends for 2020 and Beyond

Karen Raugust,2020-02-15 The business of licensed products and services continues to transform at a faster pace than ever before Everyone involved in licensing is keenly aware of the intense competition among properties as technology has lowered barriers to entry and of the parallel and continuous decline of shelf space at retail coupled with the difficulty of being discovered online Even more importantly licensing executives are dealing with fundamental changes in how consumers shop and in how they consume products services experiences content and marketing messages The pace of the business has also accelerated requiring practitioners to try novel models new categories and services new partners new deal structures in a quest for constant innovation all while avoiding too much risk But there are overriding themes that remain steady and are likely to continue to do so over the coming years These super trends provide a blueprint that can help guide licensing executives as they look ahead Each creates consequences across property types product categories territories and retail channels and each is likely to last for the foreseeable future providing context for deal making going forward 15 Licensing Super Trends for 2020 and Beyond takes you through these overriding developments highlighting three to five shorter term trends 56 in total that underline the implications of each Fifteen research tables labeled as Datapoints and 27 sidebars highlighting additional examples Spotlights provide more insight At the end of the report we identify the factors that tie together all 15 of the overriding super trends and take a quick look into the future 15 Licensing Super Trends for 2020 and Beyond is written by Karen Raugust author of the trend publication RaugustReports and dozens of books and reports on licensing including The Licensing Business Handbook 15 Licensing Super Trends offers a roadmap for licensors licensees licensing agents retailers and others involved in licensing as they navigate the bumps ahead *A Handbook for the Aggressive Temperance People of the United States* Walter W. Spooner,1888

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Illustrated Thomas Edie Hill,1897 The ... Information Please Business Almanac & Desk Reference ,1994 **The Year Book of British Columbia and Manual of Provincial Information** R. Edward Gosnell,1897 RaugustReports Presents Karen Raugust,1915-03-31 In the context of today s ever evolving licensing landscape how can members of the merchandise licensing community position themselves for continued success RaugustReports Presents 15 Licensing Super Trends for 2015 and Beyond examines 15 overriding trends that will endure for the foreseeable future as well as 70 shorter term developments that reflect and support the super trends Authored by Karen Raugust the report offers a snapshot of the licensing business as it stands in early 2015 and serves as a blueprint to help guide licensing executives as they face the future *The New and Complete Business of Licensing* Danny Simon, Greg Battersby, 2018-06 An overview of the basics of international licensing with informative material about the various practices of all aspects of the licensing industry It includes information that will help those new and experienced to hone their licensing skills The book provides a worldwide perspective of the industry and is the definitive guidebook for anyone who is interested in capitalizing on this potentially lucrative market **The Dartnell International Trade Handbook** Dartnell Corporation,1965 Real Estate Record and Builders' Guide ,1916 **New South Wales Government Gazette** ,1885 *A New Guide to Shrewsbury* R. Bradley,1893 **Hoover's Handbook of American Business** Hoovers Inc,2006-12

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