

Checklist

for Selling Your House This Spring





As you get ready to sell your house, add these items to your to-do list. A real estate professional will also provide other helpful tips based on your specific situation.








Make It Inviting

- ☐  Open blinds or curtains to let the light in
- ☐  Check lightbulbs and replace as needed
- ☐  Take down personal photos or items
- ☐  Fix anything that's broken
- ☐  Give every room a clear purpose

Show It's Cared For

- ☐  Clean your vents and baseboards
- ☐  Vacuum, mop, or sweep floors
- ☐  Declutter throughout
- ☐  Organize countertops, cabinets, and closets
- ☐  Touch up any scuffs on the walls

Boost Curb Appeal

- ☐  Power wash outdoor surfaces
- ☐  Clean the windows (inside and out)
- ☐  Tidy up the landscaping
- ☐  Freshen up your entry
- ☐  Sweep patios, decks, and walkways

Let's connect so you have advice on what you may want to do to get your house ready to sell this season.

How To List And Sell Real Estate

Tom Hopkins



How To List And Sell Real Estate:

How to Buy and Sell Real Estate in the Bahamas Matthew Simon, 2012-03-12 UPDATED FOR 2016 An experienced real estate investor gives step by step advice for buying and selling real estate in the Bahamas including local laws and practices pitfalls to avoid and tips for saving money Experts from each major Bahamian island describe the communities and developments on their island what real estate is available in each and at what price Questions answered include Is the Bahamas a safe place to invest How is the buying and selling process different from in the U S What kind of financing is available How can I obtain legal residency in the Bahamas What should I expect if I decide to build What websites should I use for research buying and selling How can I save on legal fees commissions and taxes What are the step by step instructions for buying and selling It s a GREAT book for those of us going through this process In fact I wish I had one for buying property in the U S Your step by steps were great and easy to follow Caroline W Connecticut How to List and Sell Condominium Homes ,1975 **How to List and Sell Real Estate in the 21st Century** Danielle Kennedy, Warren Jamison, 1999 This book is crowded with money making methods for experienced and new agents both of whom face intensified competition in the new millennium Meeting it means doing more in less time this calls for the powerful methods and latest technology described here You ll learn realistic client oriented ways to guide your prospects to the right decisions for them and for you You ll get a clear look at the real world of real estate without the rose tint Danny and Warren deliver their insights with stories you can feel and relate to the needs and questions you will face from your first day in real estate Practical up to date advice fills this book use it to jump start your career and send it soaring to the exciting heights of prosperity **How to List and Sell Residential Real Estate Successfully** Barb Schwarz, 1996 Written by a top producing real estate agent and one of the nation s most knowledgeable and entertaining professional speakers this text provides a complete step by step proven program for designing and implementing a successful professional real estate career Packed with examples forms charts instructions and illustrative anecdotes How to Sell Real Estate by the Sell-an-idea Technique G. Hall Cook, 1957 **The Complete Guide to Buying and Selling Real Estate** Lowell R. Hodgkins, 1989 Buyers are provided with the knowledge and confidence they need to make the best possible purchase given the constraints of their personal financial capabilities and local market conditions Sellers are provided the knowledge and confidence they need to obtain the best possible price and terms Contains useful charts tables and reproducible forms How to List and Sell Real Estate Danielle Kennedy, Warren Jamison, 1983 Real Estate License Exams For Dummies® John A. Yoegel, 2012-06-28 Every year thousands of Americans make the leap to an exciting rewarding new career in real estate If real estate is your dream career passing the real estate license exam is the first step to success With real estate basics and unbeatable study tips Real Estate License Exams For Dummies will help you pass the test with flying colors and get your new career off to a great start If you want to get the best possible score on the exam you need the kind of practical test preparation guidance

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Complete Handbook of how to "farm" Real Estate Listings and Sales Jack Cummings, 1979 **Secrets of Selling Real Estate** Harold Arthur Mitchell, 1947 [Real Estate Prospecting](#) Loren K. Keim, 2008 In the Real Estate industry as in most sales professions prospecting is a dirty word Far too many people enter the field of Real Estate believing they can wait for the phone to ring and earn a great living Unfortunately

many new agents set themselves up for failure by this approach to the business A real estate professional's goal is to list and sell real estate One of the primary keys to being successful is to identify those people who truly want or need to move and find a way to meet with them This concept of identifying and targeting likely buyers and sellers is called prospecting and it is a process not an event

The how of Selling Real Estate Earl B. Teckemeyer,1954 Essentials of New Jersey Real Estate Edith Lank,Joan Sobeck,2004 This state specific principles book provides over 800 practice questions as well as other tools to help students review and practice what they have learned Other features include a matching key term review and a comprehensive math chapter

How to Master the Art of Listing Real Estate Tom Hopkins,1983-05 **Modern Real Estate Practice in Pennsylvania** Herbert J. Bellairs,Thomas J. Bellairs,James L. Helsel,James Goldsmith,2002 Modern Real Estate Practice in Pennsylvania has set the standard for real estate education in the state since its first printing in 1975 This text offers the most current information helpful illustrations and an easy to read format that has made this the most comprehensive and up to date principles text tailored for Pennsylvania Appendices include a math review sample exams and the complete licensing and registration act Topics covered include Real Property and the Law Land Use Controls and Development Environmental Issues in Real Estate Legal Descriptions Interests in Real Estate Landlord and Tenant Interests Forms of Real Estate Ownership Transfer of Title Title Records Principles of Real Estate Contracts Principles of Real Estate Financing Pennsylvania Real Estate Licensing Law The Real Estate Business Real Estate Brokerage Agency in Real Estate Ethical Practices and Fair Housing Listing Agreements and Buyer Representation Contracts Sales Contracts Financing the Real Estate Transaction Appraising Real Estate Closing the Real Estate Transaction Property Management *Documents*

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