



FINANCE CONSULTANT

How To Become A Successful Financial Consultant

Julia Schneider

How To Become A Successful Financial Consultant:

How to Become a Successful Financial Consultant Jim H. Ainsworth, 1997-02-04 Everything you need to know to succeed in today's fastest growing sector of the consulting market Jim Ainsworth is an extremely successful financial planning professional with more than 30 years in the business. In *How to Become a Successful Financial Consultant* he tells you everything you need to know to move into financial consulting. He familiarizes you with all the types of planning that financial consultants deal with as well as the various investment vehicles. And based on his own experiences and those of other successful financial consultants across the nation he supplies you with a proven blueprint for success. You get expert advice, guidance and insiders tips on how to get the education, experience and licensing you need to qualify. Get certified and whether you need to develop a surefire success plan. Set up a practice and attract clients. Network, market and sell your services. Set fees and collect other forms of compensation for your services. Avoid the 10 most common mistakes that beginners make. Get the most out of meetings and professional conferences. Written by Jim Ainsworth a financial planning professional with 30 years in the business this valuable guide provides professionals interested in making the move into financial consulting with everything they need to know to make a living investing other people's money. Drawing on his personal experiences and those of colleagues across North America Ainsworth covers all the bases. He begins by describing the three major groups of financial planners and the seven different styles of asset management and helps you to decide which is right for you. You find out all about the various types of financial planning that most consultants deal with including estate planning, retirement planning and family financial planning and the best investment vehicles currently available. Ainsworth then cuts to the chase and provides the nuts and bolts information you need to make it as a financial adviser. Writing in a down to earth style he tells you what type of education and experience you need to become an effective financial consultant, how to become licensed, how to get started in business, how to set fees and receive compensation, how to market your services and promote different financial instruments and much more. He shows you how to develop a surefire success plan and he supplies expert advice and guidance on how to avoid the top 10 beginners mistakes. Throughout this book Ainsworth advocates taking a holistic approach to financial planning one that takes into consideration not just people's differing needs but their contrasting attitudes about money and investments. To that end he provides insightful profiles of the different types of money personalities in the financial world and shows you how to identify and successfully work with each type.

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Report Illinois Farmers' Institute,1897 **J.K. Lasser's Personal Investment Planner** Judith Headington McGee,Jerrold Dickson,1990 This comprehensive personal investment annual based on J K Lasser s proven three part strategy is the definitive guide to creating a sound and savvy investment portfolio Includes a complete profile of personal income needs and tolerance to risk *Principles of Corporate Finance* Richard A. Brealey,Stewart C. Myers,1981

Outlines of Industrial Administration Based on a Course of Lectures Given at Sheffield University by R.O. Herford, H.T. Hildage, H.G. Jenkins R. O. Herford,H. G. Jenkins,1893 *The Saturday Review of Politics, Literature, Science and Art* ,1909

Perfect Money Planning David Dionisi,1995 **The Physician's Business Manual** Richard M. Klass,1981

Jonathan Pond's Financial Management Guide Jonathan D. Pond,1993 People approaching retirement or already retired can significantly improve their financial situation by making smart decisions and avoiding financial mistakes This comprehensive guide tells how and shows what to expect what to select and what to reject Written in jargon free language by well known personal finance expert Jonathan Pond it clearly explains how to determine how much money one will need to live comfortably in retirement and accumulate that sum or more from personal savings Social Security and an IRA Keogh 401 k or pension plan It s an indispensable road map to financial independence and peace of mind and how to avoid the numerous potholes along the way California Contractors License Law and Reference Book California,2003 **More 101 Best**

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Parliamentary Debates (Hansard). Great Britain. Parliament. House of Commons,2002 Best's Insurance News ,1960

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