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The Business Of Practicing Law

Carroll Seron



The Business Of Practicing Law:

From Lawyer to Law Firm Joryn Jenkins, Elizabeth Miller, 2017-05 Managing the business of practicing law should be as important to the lawyer as the practice of law itself. It is pivotal to the success or failure of a law practice. The lawyer who considers hanging his own shingle cannot appreciate all of the moving parts involved in managing a profitable law practice until he has actually done it. When you do venture out on your own or in a partnership with others you soon realize that there is much more to the business of practicing law than you ever expected. Everything about your law firm affects the most important asset that your law firm owns: the attorney-client relationship. In *From Lawyer to Law Firm* we address the commercial aspects of practicing law that are unique to a law firm. During our combined 70 years in the legal profession we have both experienced situations which may seem unbelievable. No matter where you are in your legal career, Liz and Joryn offer you guidance and insights based on those experiences that will help to ensure success for both you and your law firm.

The Business of Practicing Law Carroll Seron, 1996 When Jacoby and Myers made it big with their low budget legal services and prolific advertising, the business of practicing law was forever changed. This book provides great insight into that continually expanding boundary between professionalism and commercialism. Technology, the expansion of a service-based economy, and the entry of more and more women into the legal profession have had a dramatic effect on the day-to-day business of practicing law. Carroll Seron's discerning examination of the work lives of solo and small firm attorneys in contrast to large corporate firms considers how the small legal entrepreneur must balance professionalism with commerce. The men and women in Seron's book detail a range of creative strategies for getting business, organizing work, and serving clients. What emerges is a multifaceted picture of everything from the day-to-day grind to ways that individuals have expanded or conversely scaled down or specialized their practices. Most illuminating is Seron's exploration of the gender differences in practicing law: acquiring business, getting promotions, and balancing personal and professional lives. While a large percentage of married women attorneys are also responsible for the bulk of home and child care, most married men attorneys have a support network at home which gives them time to generate contacts at social and political functions. Author note: Carroll Seron is a Professor in the School of Public Affairs, Baruch College, and in the Department of Sociology, the Graduate Center at City University of New York. Among her previously published books is *Rationalizing Justice: The Political Economy of Federal District Courts*, co-authored with Wolf Heydebrand.

A Student's Introduction to the Business of Practicing Law Harry V. Ruffalo, 2000 This book helps the reader to become not only a successful lawyer but also a successful person.

The Business of the Practice of Law William Koster, 2004 *The Business of Practicing Law* is a frank discussion of the inner workings and cultural milieu of the modern American law firm. The author's keen insights into the business aspects of the practice of law will fill a void in the typical attorney's legal education. The material is presented in a crisp and readable style, blended with the pertinent personal experiences of two imaginary third-year law students culminating in their

interviews with a model fictional law firm and their ultimate career choices Every attorney who is considering practice in a law firm and even those who have already made that choice will benefit from Mr Koster s cogent observations which are based on his 35 years of practice in a variety of legal settings He manages to convey information in a unique manner that engages the reader illuminates aspects of the private practice of law that may come as a surprise and forces an introspective examination of an attorney s goals and compatibility with law firm life This book is a must read for law students and law firm associates

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