

Success Runs in Our Race

*The Complete Guide to
Effective Networking in the
Black Community*

Revised and Updated Edition

"...insightful...frank
and honest examples of the remarkable power of
networking...in building a support network."

—Stephen R. Covey, author of
Seven Habits of Highly Effective People

George C. Fraser
Foreword by Les Brown



AUDIOBOOK

Success Runs In Our Race

Ying-Ying Zheng

Success Runs In Our Race:

Success Runs in Our Race George C. Fraser, 2004-05-25 A completely updated and revised edition of a bestselling book that has helped tens of thousands of people learn how to network effectively Success Runs in Our Race is more important than ever in this fluctuating economy With scores of anecdotes taken from interviews with successful African Americans from Keith Clinkscales founder and former CEO of Vanguard Media to Oprah Winfrey Fraser shows how to network for information for influence and for resources Readers will learn among other things how to cultivate valuable listening skills which conferences blacks are most likely to attend when looking to build their business network and how to effectively circulate a r sum More than a guide for personal achievement this is an information packed bible of networking that also seeks to inspire a social movement and a rebirth of the Underground Railroad in which successful African Americans share the lessons of self determination and empowerment with those still struggling to scale the ladder of success **Success Runs in Our Race** George C. Fraser, 1994-07-22 Each one must reach one and teach one says George Fraser We ve got to connect and work together because we have no choice We can t expect others to do for us that which we will not do for ourselves A moment in the twenty first century to more effectively network and leverage our collective resources and intellectual capital will parallel the importance of the civil rights movement of the twentieth century African Americans must start now We must get together to get ahead With scores of anecdotes taken from interviews with successful African Americans Fraser shows how to network for information for influence and for resources not just for individual attainment but also for the befit of the entire African American community A call for the revival of Afrocentric communal spirit among the millions of African Americans seeking personal and professional success Success Runs in Our Race is an inspirational information packed bible of networking It features new insights into how Kwanzaa tribalism the new Urban Village and Rites of Passage will help increase your effectiveness in the community More than a guide for personal achievement Success Runs in Our Race seeks also to inspire a social movement and a re birth of the Underground Railroad in which successful African Americans share the lessons of self determination ad empowerment with those still struggling to scale the ladder of success

Winning the Race Nancy G. Brinker, Chriss Anne Winston, 2001 This is the moving story of Nancy Brinker and her journey to create a world without breast cancer It chronicles the sad and painful loss of Suzy her sister and the evolution of the Komen Foundation from a handful of volunteers in Nancy Brinker s living room to a multi million dollar international foundation But this book is so much more It is a comforting friend for every woman who has been diagnosed with breast cancer or who fears she might be it is a survival guide filled with the latest breast cancer prevention detection and treatment information in an easy to read style packed with Nancy s own take charge of your life insights culled from more than two decades of patient advocacy *Prayer and practice, 61 sermons on the collects* Harry John Wilmot- Buxton, 1894 **A Philosopher's Victory Through Christ** William Hazer Wrighton, 1938 The Artizans' Guide and Everybody's Assistant

Richard Moore,1873 **The Student's Manual of Modern History. Containing the Rise and Progress of the Principal European Nations, Their Political History, and the Changes in Their Social Condition; with a History of the Colonies Founded by Europeans** William Cooke Taylor,1880 The Truth Seeker ,1930 **Transactions** ,1895
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