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# The Five O'Clock Club

SECOND EDITION

# TARGETING THE JOB YOU WANT

FOR JOB HUNTERS,  
CAREER CHANGERS,  
CONSULTANTS  
AND FREELANCERS

KATE WENDLETON

# Targeting The Job You Want

**Kate Wendleton**

## **Targeting The Job You Want:**

**Targeting the Job You Want** Kate Wendleton,2000 Going beyond prior editions Targeting the Job You Want 3e includes complete information and advice on using the internet to find out about industries research companies and identify key decision makers This edition delves into strategies and tips for online research that can help the user develop job targets become an industry insider discover new opportunities never thought of and network more quickly and more efficiently than ever before Written by Kate Wendleton syndicated career columnist Targeting the Job You Want 3e will help the user identify their dream make it specific and learn the steps needed to achieve it    **Get the Job or Career You Want Digital Book**

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Get A Job In 30 Days Or Less: A Realistic Action Plan for Finding the Right Job Fast Matthew J. DeLuca,1999-08-17 The dynamic 30 day plan for finding and landing a great job The job market is vibrant Employee turnover is high People seeking new challenges have no reason to delay They can grab this savvy career guide and propel themselves quickly into the right job whether they're starting out moving up or simply looking for a more comfortable fit The bestselling author of Best Answers to the 201 Most Frequently Asked Interview Questions walks readers through a detailed 30 day strategy for success that covers every step from targeting job goals to writing better resumes and giving better interviews Daily and weekly checklists to do lists exercises and real life examples help keep candidates on the fast track An entire chapter devoted to cyber searching shows how where and why to look for jobs online How to Get the Job You Want 2 Richard M

Jackson,Noel M. Jackson,1982-08-30 **The Career Change Resume** Karen Hofferber,Kim Isaacs,2003-03-22 Written by the official resume advisers to Monster.com this is the ultimate guide to creating life changing resumes The Career Change Resume helps aspiring career changers reinvent themselves by showing them how to transform their resumes The book includes step by step instructions demonstrating how to craft resumes that open doors to new careers more than 150 sample resumes and cover letters valuable innovative career change tools and strategies and solutions to common problems plaguing career changers

**Kick Off Your Career** Kate Wendleton,2002 Millions of people across the country will enter the job market this year What will set you apart from your competition Searching the want ads and sending out cookie cutter resumes will get you nowhere Kick off Your Career is full of exercises and assessment techniques to help you figure out which career is best for you It's the same approach The Five O'Clock Club America's Premier Career Coaching and Outplacement Network has used for decades with professionals managers and executives Kick off Your Career is for every college student recent grad and new professional concerned about the future and aware of the tight job market they are entering Book jacket

**Job Search Secrets** Kate Wendleton,1996-03 Explains how to select job targets get interviews and negotiate salary and provides information on joining the Five O'Clock Club Feed the Startup Beast: A 7-Step Guide to Big, Hairy, Outrageous Sales Growth Drew Williams,Jonathan Verney,2013-04-19 The proven 7 step marketing system for fast and furious business growth Whether you're wondering how to get your startup off the ground or looking for answers to why your business has stalled Feed the Startup Beast will show you how to feed and unleash the beast that is your business Williams and Verney have written the operating manual for driving market share and revenue in the twenty first century Christine Crandell chief experience innovator New Business Strategies Forbes.com and Huffington Post blogger Customer enthusiasm doesn't magically happen In this important book you'll learn how to create the fuel that flies your business like a rocket ship to success David Meerman Scott bestselling author of The New Rules of Marketing and PR There are a lot of great marketing

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Building a Great Résumé Kate Wendleton,1999 Discusses developing a resume resumes for making a career change and resumes for executives managers high level professionals and lower level professionals **The Unwritten Rules of the Highly Effective Job Search: The Proven Program Used by the World's Leading Career Services Company : The Proven Program Used by the World's Leading Career Services Company** Orville Pierson,2005-12-16

The Proven Program Used by 600 000 Job Hunters You put hours and hours of hard work into your job search and the companies you ve contacted never call It s a story all too common in the fast paced highly competitive world of job hunting Nothing is more discouraging than sending one resum after another into the job hunting void Eventually you expect silence from the other end The Unwritten Rules of the Highly Effective Job Search was written so this never happens to you again These techniques developed by author Orville Pierson have been used successfully for ten years by Lee Hecht Harrison LHH the world s premier career services company Here Pierson provides you with the job search techniques that up to now have been limited to the LHH consultants he trains Orville Pierson has helped thousands of job hunters during his career taking note of the characteristics that have led to success as well as failure In The Unwritten Rules of the Highly Effective Job Search he supplies key information on how professional job search consultants structure the job search project so you can apply the same winning strategies to your own search You ll also be privy to inside information on how decision makers operate enabling you to get the inside track on job openings before they are announced This insider s guide covers every phase of the job search leading you step by step through the process of creating a clear cut plan essential to every job search Using the Pierson Method you ll learn how to Develop a Target List the key ingredient to every job search Measure your progress Create a core message about yourself that decision makers won t forget Present yourself in the best possible light to prospective employers Using these strategies Orville Pierson and LHH have helped 600 000 people land great new jobs Employ the Pierson Method in your hunt for employment and you ll soon be doing what you love in the company that s right

for you **Launching the Right Career** Kate Wendleton,2006 Launching the Right Career is full of exercises and assessment techniques to help you figure out which career is best for you It's the same approach The Five O'Clock Club has used for decades with professionals managers and executives This book is also great for every college student and recent grad concerned about the future and aware of the tight job market they are entering **Getting Interviews** Kate Wendleton,2000 GETTING INTERVIEWS tells you how to find out whom you should be talking to and how to get those people to agree to meet with you You'll learn about informational meetings and networking interviews You'll learn how to market yourself to plan a whole campaign that runs the gamut from personal contacts to phone e-mail and targeted direct mail efforts **From College to Career** Donald Asher,1999 **The Guide to Basic Cover Letter Writing** Public Library Association,Editors of VGM,2003-09-22 A solid well written cover letter is crucial to getting a job interview Written under the auspices of the Job and Career Information Services Committee of the Public Library Association a group of librarians with many years of collective experience in researching and providing job assistance information this practical guide provides easy to follow instruction in crafting outstanding cover letters for any type of position Completely updated it features guidance in job seeking effectively online and the best ways to showcase experience with the latest technologies

## Unveiling the Magic of Words: A Overview of "**Targeting The Job You Want**"

In some sort of defined by information and interconnectivity, the enchanting power of words has acquired unparalleled significance. Their power to kindle emotions, provoke contemplation, and ignite transformative change is really awe-inspiring. Enter the realm of "**Targeting The Job You Want**," a mesmerizing literary masterpiece penned by way of a distinguished author, guiding readers on a profound journey to unravel the secrets and potential hidden within every word. In this critique, we shall delve into the book is central themes, examine its distinctive writing style, and assess its profound affect the souls of its readers.

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