

business planner

MARKETING STRATEGY

Ideal Person Buying from You

TACTICS

- ☐ Website
- ☐ Social Media
- ☐ Content Marketing
- ☐ Email Marketing
- ☐ Video Marketing
- ☐ Print Marketing
- ☐ Merch
- ☐ Reputation

SKILLS ASSIGNED OUT

- ☐ Copywriting
- ☐ Graphic Design
- ☐ Campaigns
- ☐ Video Creation
- ☐ Bookkeeping
- ☐ SEO
- ☐ Growth Mindset
- ☐ Project Management

CUSTOMER SEGMENTS

Results

Start Date

Period of 3-12 months

Value Proposition

Spend per Person

Lifetime Value



Sell Instructors Editions

Mark W. Johnston, Greg W. Marshall



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