

NEW DIRECTIONS FOR COMMUNITY COLLEGES



# Successful Approaches to Fundraising and Development

Mark David Milliron  
Gerardo E. de los Santos  
Boo Browning

EDITORS

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# Successful Approaches To Fundraising And Development

## New Directions For Community Colleges

**Robert C. Cloud**

## **Successful Approaches To Fundraising And Development New Directions For Community Colleges:**

Successful Approaches to Fundraising and Development Mark David Milliron, Gerardo E. de los Santos, Boo Browning, 2004-02-13 This issue outlines essential contextual issues in institutional advancement provides strategies from institutions that have successfully addressed fundraising over the past ten years and outlines major issues that must be considered in community college fundraising Looking at the fundraising picture for higher education over the past ten years one would have to argue that there have been major successes in garnering support from the private sector for educational institutions From billion dollar capital campaigns to individuals donating millions for medical research and other educational activities record support for higher education is at hand Yet in the midst of this community largesses community colleges have not fared as well Their traditional funding streams have begun to dry up and they are increasingly turning to fundraising as a major method to support their vital missions to provide open access and high quality postsecondary education Many community colleges are relative new to fundraising and are just beginning to develop tools techniques and strategies that make sense for them This is the 124th issue of the quarterly higher education journal New Directions for Community Colleges

**Sustaining Financial Support for Community Colleges** Stephen G. Katsinas, 2005 Sustaining fiscal support for community colleges has becoming increasingly difficult in an era marked by recurrent recessions legislator reluctance to raise taxes and intense competition for scarce resources from health care K 12 education and other pressing demands on state treasuries After introductory chapters that provide historical political and economic perspectives on the fiscal environment in which community colleges operate this volume describes institutional approaches to securing adequate funding in the face of fiscal uncertainty Chapter authors provide guidelines for fundraising leveraging corporate support through cooperative education programs securing government grants for workforce development managing mill levy elections for increased local tax support and realigning budget priorities in the face of economic downturns The volume also discusses the implications of today s changing fiscal environment for community college presidents and the skills they need to sustain adequate funding in the face of unpredictable revenue streams This is the 132nd volume of the Jossey Bass quarterly report series New Directions for Community Colleges

**The American Community College** Arthur M. Cohen, Florence B. Brawer, 2008-08-25 Praise for The American Community College Since 1982 The American Community College by Cohen and Brawer has been the authoritative book on community colleges Anyone who wants to understand these complex and dynamic institutions how they are evolving the contributions they make the challenges they face the students they serve and the faculty and leaders who deliver the services and the curricula will find The American Community College both essential reading and an important reference book George R Boggs president and CEO American Association of Community Colleges I have been a community college president for over forty one years and a graduate professor for three decades This book has been an inspiration to generations of students faculty members and administrators It has become the

classic of the field because it has great take home value to us all Joseph N Hankin president Westchester Community College In this latest edition of The American Community College the authors continue to manifest their unique highly knowledgeable perspective about the community college This book is must reading for all who desire to understand one of the most important educational institutions in the twenty first century Barbara K Townsend professor and director Center for Community College Research College of Education University of Missouri Columbia Cohen and Brawer s classic work is the touchstone for a comprehensive overview of the American community college This is a seminal book for graduate students as well as seasoned professionals for understanding this uniquely American institution Charles R Dassane president Central Florida Community College Legal Issues in the Community College Robert C. Cloud,2004-05-10 Community colleges exist in a highly litigious society and their leaders are confronted with numerous legal issues as they carry out assigned duties Some of those issues are not new to postsecondary education Examples include governing board relations academic freedom and tenure collective bargaining and employment issues Other issues newer to the community college include student rights codes of conduct accommodation of disabled students campus safety distance education intellectual property rights and risk management Community college leaders must find ways to resolve or mitigate these and other issues if their colleges are to continue providing exemplary services to students from publisher

**Developing and Implementing Assessment of Student Learning Outcomes** Andreea M. Serban,2004-08-18 As a result of changes in accreditation standards and state mandates community colleges are under increased pressure to produce evidence of student learning and achievement Accreditation standards and state accountability mandates are asking community colleges to produce comprehensive systems for assessing student learning outcomes that go beyond course grades and number of degrees and certificates awarded What is being requested is actual evidence of what students have learned at the course program and certificate and degree levels This volume provides examples that community colleges can apply to measuring student learning outcomes at the classroom course program and institutional levels to satisfy local state and accreditation requirements for assessing learning outcomes as a means for improving student success from cover Community College Review ,2003

Latino Educational Opportunity Catherine L. Horn,Stella M. Flores,Gary Orfield,2006-04-21 The studies presented in this volume of New Directions for Community Colleges aim to foster a better understanding of the ways in which community colleges provide Latino students with educational access and opportunity State and federal policy has increasingly looked to the community college to educate Latinos the largest minority group in the United States and other students traditionally underrepresented in higher education Indeed Latinos enroll in community colleges at rates higher than those for any other racial or ethnic group Although research has been done to study the influence of various contributors to Latino opportunity such as immigration policy language and academic opportunity the profound and confounding influence of these factors remains underexplored This volume provides and underscores the importance of serious scholarship towards this vital set of

institutions and their students      **Creating and Benefiting from Institutional Collaboration: Models for Success**  
Dennis McGrath,1998-11-08 This volume offers a variety of examples of long term collaborative efforts within schools that began with external funding Articles include 1 Lessons from a Long Term Collaboration Lindsay M Wright and Rona Middleberg 2 Creating Structural Change Best Practices Janet E Lieberman 3 An Urban Intervention That Works The Bronx Corridor of Success Michael C Gillespie 4 The Role of Rural Community Colleges in Expanding Access and Economic Development Hector Garza and Ronald D Eller 5 The Partnership Paradigm Collaboration and the Community College Sara Lundquist and John S Nixon 6 The Collaborative Leader Carolyn Grubbs Williams 7 Building Local Partnerships Contributions of a National Center Barbara Schaier Peleg and Richard A Donovan 8 Funding Collaboratives L Steven Zwerling 9 No Pain No Gain The Learning Curve in Assessing Collaboratives Laura I Rendon Wendy L Gans and Mistalene D Calleroz and 10 Sources and Information Community Colleges and Collaboration Erika Yamasaki As the contributors to this volume emphasize collaboration must be understood both as a distinctive process and as a particular type of interorganizational structure AS      *Governance in the Community College* Robert C. Cloud,Susan T. Kater,2008-04-07 Community college governance is a process for distributing authority influence and resources among internal and external constituencies Having evolved from traditional public school bureaucratic and political models that emphasize control and oversight community college governance is now a dynamic process with a host of participants Gone are the days when presidents and trustees acted unilaterally on college issues Although boards retain the legal authority to govern their colleges prudent trustees now encourage broad based involvement in governance Nationwide the trend is toward more participation and shared responsibility and some states are codifying the process For example the California legislature has mandated a shared governance system in public community colleges reflecting the movement toward involvement and transparency College leaders resist or ignore that trend to the detriment of their colleges and at their own peril Interest in community college governance will increase among scholars and practitioners for many reasons Enrollments are increasing rapidly while funding is not keeping pace Taxpayer resistance is a reality Workforce training programs will compete with transfer curricula for resources Increasing numbers of poorly prepared students will require remediation For profit institutions will compete for students Employee unions will press for better salaries and benefits and meaning participation in governance Special interest groups will continue electing advocates to governing boards P 19 initiatives will require close collaboration with public schools In the meantime rogue trustees will try the patience of everyone Traditional governance models will not suffice in this demanding arena Governance structures that are more collegial flexible and inclusive will be essential in the future as community colleges evolve to meet the needs of an increasingly complex and diverse society Chapters include Community College Governance What Matters and Why Governance over the Years A Trustee s Perspective Governance in a Union Environment Internal Governance in the Community College Models and Quilts The Effect of the Community College

Workforce Development Mission on Governance Closing the Gaps in Texas The Critical Role of Community Colleges Yanks Canucks and Aussies Governance as Liberation Governance in Strategic Context Key Resources on Community College Governance This is the 141th volume of the Jossey Bass higher education quarterly report series New Directions for Community Colleges an essential guide for presidents vice presidents deans and other leaders in today s open door institutions this quarterly provides expert guidance in meeting the challenges of their distinctive and expanding educational mission

**The Current Landscape and Changing Perspectives of Part-Time Faculty** Richard L. Wagoner,2007

Drawing on nationally representative quantitative data from the National Study of Postsecondary Faculty qualitative fieldwork and the lived experiences of administrators and faculty members this volume provides a variety of perspectives on part time community college faculty The multiple perspectives are intended to offer a complex and conflicted picture of community college part time faculty as there are no easy answers to the questions that arise from colleges heavy reliance on their service This volume seeks to encourage discussion and debate on the topic update and advance the scholarship on part time faculty and to highlight best practices and useful examples that can help two year colleges continue to play a vital role in American higher education Community colleges are the only sector of public nonprofit postsecondary education in the United states where part time faculty outnumber full time faculty This has significant implication for community college administrators who are responsible for recruiting hiring and supporting part time faculty for college district and state leaders who help set policies regarding the use of part timers and for all part time faculty who seek to receive equitable treatment as they strive to enhance the quality of education for community college students This is the 140th volume of the Jossey Bass quarterly report series New Directions for Community Colleges Essential to the professional libraries of presidents vice presidents deans and other leaders in today s open door institutions New Directions for Community Colleges provides expert guidance in meeting the challenges of their distinctive and expanding educational mission

**Help Wanted: Preparing Community College Leaders in a New Century** William E. Piland,2003-10-30 This issue brings together various thoughtful perspectives on the nature of leading community colleges over the foreseeable future and suggestions for specific programmatic actions that community college themselves can take to provide the quantity quality specializations and diversity of leaders that are needed Publisher

*Resources in Education* ,1997

**Dimensions of Managing Academic**

**Affairs in the Community College** Douglas Robillard,2000-05-04 The contributors to this issue present a variety of strategies to help chief academic officers not only survive but excel while juggling their many and varied responsibilities They offer seasoned advice on fulfilling the CAO s academic duties and explore the CAO s faculty and administrative roles discussing how to balance the sometimes conflicting roles of faculty mentor advocate and disciplinarian and the importance of establishing a synergistic working relationship with the president They show how to resolve typical crises that arise in the course of the CAO s daily duties and demonstrate how conflict can actually be an opportunity to effect constructive change

The issue also covers the important areas of resource and data management providing an introduction to resource management concepts and terminology and presenting a case study of an award winning data driven decision making process This is the 109th issue of the Jossey Bass series New Directions for Community Colleges **The Nonprofit Manager's Resource Directory** Ronald A. Landskroner,2002 A newly revised and updated edition of the ultimate resource for nonprofit managers If you're a nonprofit manager you probably spend a good deal of your time tracking down hard to find answers to complicated questions The Nonprofit Manager's Resource Directory Second Edition provides instant answers to all your questions concerning nonprofit oriented product and service providers Internet sites funding sources publications support and advocacy groups and much more If you need help finding volunteers understanding new legislation or writing grant proposals help has arrived This new updated edition features expanded coverage of important issues and even more answers to all your nonprofit questions Revised to keep vital information up to the minute The Nonprofit Manager's Resource Directory Second Edition Contains more than 2 000 detailed listings of both nonprofit and for profit resources products and services Supplies complete details on everything from assistance and support groups to software vendors and Internet servers management consultants to list marketers Provides information on all kinds of free and low cost products available to nonprofits Features an entirely new section on international issues Plus 10 bonus sections available only on CD ROM The Nonprofit Manager's Resource Directory Second Edition has the information you need to keep your nonprofit alive and well in these challenging times Topics include Accountability and Ethics Assessment and Evaluation Financial Management General Management Governance Human Resource Management Information Technology International Third Sector Leadership Legal Issues Marketing and Communications Nonprofit Sector Overview Organizational Dynamics and Design Philanthropy Professional Development Resource Development Social Entrepreneurship Strategic Planning Volunteerism

**Current Index to Journals in Education** ,2000 **Presidents and Trustees in Partnership: New Roles and Leadership Challenges** Iris M. Weisman,George B. Vaughan,1997-12-14 Based on the premise that an effective relationship between community college governing boards and presidents is crucial this volume explores the professional needs challenges and roles of college presidents and governing board members and the influence of these factors on the board president team The following articles are provided 1 Selected Characteristics of Community College Trustees and Presidents George B Vaughan and Iris M Weisman 2 The Community College Presidency Qualities for Success David R Pierce and Robert P Pedersen 3 Orientation and Professional Development of Trustees Gary Davis 4 Board President Relations A Foundation of Trust Norm Nielsen and Wayne Newton 5 When Boards Change Presidential Response George R Boggs and Cindra J Smith 6 Opportunities and Challenges for Boards in Times of Change Montez C Martin Jr 7 When a Crisis Occurs A President's Perspective Sean A Fanelli 8 When a Crisis Occurs A Trustee's Perspective Phyllis Gutierrez Kenney 9 At the Millennium Fred Gaskin and 10 Sources and Information Community College Leadership Lucy Lee BCY **Community**

*College Journal* ,2001      *Approaching Foundations: Suggestions and Insights for Fundraisers* Sandra A. Glass,2001-05-28  
This issue presents valuable insight into the processes of foundation fundraising and provides practical suggestions that will be helpful to new and experienced fundraisers The authors discuss preparation and submission of applications but also strongly emphasize preparations and tasks that organizations need to complete before beginning to approach foundations

**Forthcoming Books** Rose Arny,2003-12      *The 21st-century Community College: Promising practices and lessons from the field* Keith MacAllum,2004

## Reviewing **Successful Approaches To Fundraising And Development New Directions For Community Colleges:** Unlocking the Spellbinding Force of Linguistics

In a fast-paced world fueled by information and interconnectivity, the spellbinding force of linguistics has acquired newfound prominence. Its capacity to evoke emotions, stimulate contemplation, and stimulate metamorphosis is really astonishing.

Within the pages of "**Successful Approaches To Fundraising And Development New Directions For Community Colleges**," an enthralling opus penned by a highly acclaimed wordsmith, readers attempt an immersive expedition to unravel the intricate significance of language and its indelible imprint on our lives. Throughout this assessment, we shall delve into the book's central motifs, appraise its distinctive narrative style, and gauge its overarching influence on the minds of its readers.

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