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6 KEYS TO BECOMING A GREAT PERSUADER

The Great Persuader

Franklin Everett

The Great Persuader:

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The Great Persuader David Lavender, 1970 The Great Persuader is the biography of a robber baron the greatest railroad mogul of them all Collis P Huntington the Sacramento California storekeeper who along with Leland Stanford and Mark Hopkins parlayed 1 500 into America s first continental railroad It is an almost unbelievable story of a high dream of fortune realized through highhanded practices an adventure which left the national treasury poorer by millions of swindled dollars and America itself richer by a national railroad system which contributed greatly to the country s westward expansion How did Huntington operate What were his methods Was he corrupt These are questions that were previously unanswered but thanks to the cooperation of the Huntington family who supplied Mr Lavender with material that had never before been made public Lavender shows just how Collis P Huntington operated and it was definitely outside the law although well inside the prevailing morality of his time This book shows his complicated dealings with Sanford Hopkins how he bested such tycoons as Thomas A Scott John C Durrant Oliver Ames and Jay Gould how Huntington accumulated the great fortune which was the legacy to his family and how his great railroad network was to prove an unparalleled legacy to all Americans The Great Persuader is a powerful story of a remarkable man whose singleness of purpose and ruthless manipulation of men and money propelled the great enterprise forward against all odds

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Iron Horses Walter R. Borneman, 2014-11-18 A masterly account of the origins of the transcontinental railroad Douglas Brinkley by the author of the bestselling The Admirals After the completion of the first transcontinental railroad in 1869 the rest of the United States was up for grabs and the race was on The prize a better shorter less snowy route through the American Southwest linking Los Angeles to Chicago In Iron Horses Borneman recounts the rivalries contested routes political posturing and business dealings that unfolded as an increasing number of lines pushed their way across the country Borneman brings to life the legendary robber barons behind

it all and also captures the herculean efforts required to construct these roads the laborers who did the back breaking work the brakemen who ran atop moving cars the tracklayers crushed and killed by runaway trains From backroom deals in Washington DC to armed robberies of trains in the wild deserts from cattle cars to streamliners and Super Chiefs all the great incidents and innovations of a mighty American era are made vivid in Iron Horses **The Works of James Fenimore Cooper: The ways of the hour** James Fenimore Cooper,1896 **Memorials of the Grand River Valley** Franklin

Everett,1878 **The Super Sleuths** Bruce E. Henderson, Sam Summerlin, 1976 Thirteen of the world's top detectives tell in their own words of their toughest cases including the tracking of Nazi war criminal Adolf Eichmann the Black Dahlia case the mass cyanide murder and bank robbery in Japan Harry Hansen and Jack McCreadie Richard Speck the Kray twins and their Cockney crime ring and others The Ways of the Hour James Fenimore Cooper,1892 **The Century Illustrated**

Monthly Magazine ,1891 *Comrades in the Great Cause* Ozora Stearns Davis,1922 The Ways of the Hour. A Tale

James Fenimore Cooper,1883 In a fictional Dukes County not far from New York City a residence is burned Two corpses mere skeletons are found in the cottage's main downstairs bedroom A very high class wealthy but mysterious American woman boards there in a small garret She escapes with her life But a grand jury is persuaded to indict her for arson and murder of the old couple who lived there A great New York City lawyer Thomas Dunscomb defends her She complicates her defense by refusing to give details of her past The lawyer ultimately finds out her secret The trial ends with a jury giving contradictory verdicts www.patrickkillough.com **The History of the University of Dublin from Its Foundation to the End of the 18. Century. With an Appendix of Original Documents (etc.)** John William Stubbs,1889 **Truth Seeker**

Tracts Upon a Variety of Subjects, by Different Authors De Robigne Mortimer Bennett,1876 The Eclectic Medical Journal ,1896 **The History of the University of Dublin, from Its Foundation to the End of the Eighteenth Century** John William Stubbs,1889 Outing ,1884 **The Atlantic Monthly** ,1873 *The Sovereigns of Industry* Edwin Martin Chamberlin,1875 The red-skins. The ways of the hour James Fenimore Cooper,1880

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