



Supply Chain Collaboration

Marie Wüst



Supply Chain Collaboration:

Supply Chain Collaboration Mei Cao, Qingyu Zhang, 2012-10-05 To survive and thrive in the competition firms have strived to achieve greater supply chain collaboration to leverage the resources and knowledge of suppliers and customers Internet based technologies particularly interorganizational systems further extend the firms opportunities to strengthen their supply chain partnerships and share real time information to optimize their operations Supply Chain Collaboration Roles of Interorganizational Systems Trust and Collaborative Culture explores the nature and characteristics antecedents and consequences of supply chain collaboration from multiple theoretical perspectives Supply Chain Collaboration Roles of Interorganizational Systems Trust and Collaborative Culture conceptualizes supply chain collaboration as seven interconnecting elements including information sharing incentive alignment goal congruence decision synchronization resource sharing as well as communication and joint knowledge creation These seven components define the occurrence of collaborative efforts and allow us to explain supply chain collaboration more precisely Collaborative advantages are also divided into five components to capture the joint competitive advantages and benefits among supply chain partners The definitions and measures developed here examine some central issue surrounding supply chain development but this is also followed up with real life managerial practicalities This balance of theory and practical application makes Supply Chain Collaboration Roles of Interorganizational Systems Trust and Collaborative Culture a strong resource for industry practitioners and researchers alike

Cross-Chain Collaboration in Logistics Frans Cruijssen, 2020-09-23 This book examines cross chain control centers 4C an ambitious concept in supply chain management and logistics that is intended to foster collaboration between different supply chains to increase efficiency It provides an overview of the main results insights and other developments in the academic field of horizontal collaboration Furthermore it gives recommendations to governments commercial companies and academia on how to proceed with horizontal logistics collaboration in the years to come To link research with practice the book takes the Dutch project on cross chain collaboration centers 4Cs and identifies a typology of existing patterns for horizontal collaboration in supply chains Finally the book zooms in on the Netherlands as a case study of intense public private partnerships to develop 4C as a mature logistics value proposition It provides an overview of the accomplishments in the government supported 4C projects and offers a critical reflection of why some more ambitious and structural solutions have not found solid ground yet The book is of value to researchers and professionals in the supply chain domain

Supply Chain Collaboration Ronald K. Ireland, Colleen Crum, 2005-02-15 Supply Chain Collaboration reviews the industry standards and best practices and describes how they can and should be adopted

The Relationship-Driven Supply Chain Stuart Emmett, Barry Crocker, 2016-02-24 Collaboration in supply chains means managing the chain beyond traditional or transactional methods It involves rethinking the way your business is managed both internally and externally and the ways in which employees and partners relate to each other Stuart Emmett and Barry Crocker s book

explains how a relationship based approach to supply chain management can transform business how to organise your business internally for effective supply chain relationships and how to transform your external supply chain using relationship marketing customer relationship management and supply chain partnerships One of the key distinguishing characteristics of a high performing supply chain is the presence of strategic trust With strategic trust the parties have access to each other s strategic plans relevant cost information and forecasts are shared risks and rewards are addressed openly This book explains how to embed a culture of inter company trust and to realise the benefits of improved supply chain relationships

Introducing Electronic Supply Chain Collaboration in China Thomas Christian Fendt,2010 **The Effect of a Third-Party Facilitator on Supply Chain Collaboration** Reeru Guha,Tom Slabbers,Ioannis

Fragkos,Emmanouil Avgerinos,Rob Zuidwijk,2022 Effective collaboration among supply chain actors can lead to improved market access reduced logistics costs and improved customer service In practice however widespread collaboration initiatives are challenging to implement due to barriers such as the sharing of sensitive information coordination complexity and the lack of trust and operational visibility The impact of such barriers may be mitigated by a third party facilitator an organization that facilitates coordination between actors negotiates execution level details and safeguards sensitive information We assess the impact of such a facilitator on supply chain collaboration We further investigate whether such a facilitator may induce a positive second order effect on environmental impact and logistics costs through improving collaboration We test our hypotheses using survey interviews and multiple case studies on member organizations of Connekt a non profit logistics facilitator Our results suggest that the existence of a third party facilitator in supply chains increases the number of collaborations We also find evidence that collaboration leads to reduction of supply chain costs and partial support that collaboration is associated with positive environmental impact Overall our study sheds light on the role of a third party facilitator in supply chain collaboration its contribution to reducing supply chain costs and improving the associated environmental footprint Online Appendix <http://ssrn.com/abstract/4284668>

Integration eines Logistic-Service-Providers in die Supply Chain Collaboration Peer Grube,2005-02-07 Inhaltsangabe Einleitung Die derzeitige wirtschaftliche Situation ist recht instabil und die Entwicklung auf dem wirtschaftlichen und sozialen Sektor wird zunehmend unvorhersehbarer Es herrscht eine starke Dynamik auf den M rkten vor Konjunkturelle Schwankungen treten in immer k rzeren Abst nden auf und zwingen die Unternehmen zu immer schnelleren Reaktionen auf die eingetretenen nderungen Im Zuge der Globalisierung steigt die internationale Konkurrenz aber auch die internationale Zusammenarbeit zwischen den Unternehmen um eine globale Pr senz zu erreichen oder eine bereits bestehende Marktposition zu verst rken M rkte definieren sich nicht l nger durch nationale Grenzen sondern durch die F higkeit eines Unternehmens seine Zielgruppe global anzusprechen und die Nachfrage zu befriedigen Der Wandel vom Verk ufermarkt zum K ufermarkt besonders auf dem Konsumg ter und Investitionsg tersektor zwingt die Unternehmen zu einem hohen Ma an Flexibilit t einer

optimalen eigenen Organisation und einer starken Reaktions und Innovationsbereitschaft wenn sie den Wünschen der Kunden nach neuen Produkten steigenden Qualitätsansprüchen und sinkenden Preisen nachkommen wollen Die Preissituation auf den Märkten verschärft sich und führt zu einem Kostendruck auf nahezu alle Unternehmensbereiche dem die Unternehmen durch das Eingehen von Kollaboration entlang der Wertschöpfungskette entgegenwirken wollen Der Trend geht immer mehr zu kundenindividuellen Produkten Im Zeitalter des Internets versuchen die Unternehmen die Kunden zielgenau mit ihren Produkten durch Werbung anzusprechen Produkte und Dienstleistungen werden nicht mehr als Massengüter hergestellt sondern werden auf die individuellen Kundenwünsche zugeschnitten Wollen Unternehmen im globalen Wettbewerb bestehen so sind sie gefordert stets auf dem neusten Stand der Technik zu sein und neue Innovationen bzw innovative Produkte zu entwickeln da sowohl die Innovationen als auch die Produktlebenszyklen immer kürzer werden Die Fähigkeit zur Innovation ist zum kritischen Erfolgsfaktor der Unternehmen geworden Auch gewinnt der Faktor Zeit zunehmend an Bedeutung Neben der Qualität und dem Preis ist für die Kunden eine schnelle Verfügbarkeit der Produkte wichtig Die Unternehmen sind gezwungen die time to market und die time to customer so kurz wie möglich zu gestalten um den Wünschen ihrer Kunden gerecht zu werden Durch die abnehmende Wertschöpfungstiefe gewinnt die Supply Chain Collaboration Rainer Völker,Jens Neu,2008-07-29 Kollaborative Abstimmung in der Supply Chain kann sich auch zwischen kleinen und mittleren Zulieferern lohnen Dieses Buch zeigt sowohl auf Basis einer bundesweiten Breitenbefragung wie auch anhand verschiedener Fallstudien den Ist Zustand und die Möglichkeiten der Kollaboration in der Supply Chain Auf der Grundlage der empirischen Ergebnisse und existierender Konzepte werden konkrete Gestaltungskonzepte für Zulieferunternehmen der zweiten dritten und vierten Reihe gegeben Außerdem wird in dem Buch eine eigens entwickelte IT Lösung vorgestellt die es als Web Applikation möglich macht die Konzepte rasch und adäquat für kleinere und mittlere Unternehmen umzusetzen *Enabling Horizontal Collaboration Through Continuous Relational Learning* Maria Jesus Saenz,Eduardo Ubaghs,Alejandra Isabel Cuevas,2014-09-20 Now that supply chain operations are facing new challenges due to the necessity of reducing costs and CO2 emissions companies are increasingly leveraging cooperation from companies from other supply chains as a source of competitive advantage Horizontal Collaboration has been proved an efficient tool for cutting logistic costs up to 49% Zaragoza Logistics Center member of the MIT Scale Network is publishing this book with the aim of building upon a framework of inter organizational learning for horizontal collaboration on logistic operations The outcome of this study is designed to help understand the relationship dynamics and managerial insights of horizontal collaboration for sustainable and profitable cooperation in freight distribution The proposed collaborative practices are based on senior manager experiences from different industries home appliances automotive retail and food and beverage Additionally collaborative evidence from various successful pilot cases relevant to the distribution operations of the four industries are described in order to illustrate the framework presented This book fills a gap in the literature market and its insights encourages the

readers to reflect on their own operational circumstances and challenges. Additionally, the book can be used as supplementary reading for master degree courses on supply chain collaboration as well as courses in executive management.

Building Supply Chain Collaboration Judith M. Whipple, Dawn Russell, 2007 *The Role of Supply Chain Collaboration in Supply Chain Risk Mitigation* Jie Chen, 2012

In the last two decades, supply chain operations have changed drastically. Globalization of the market, shortened product life cycle, global outsourcing and offshoring, and increasing complexity of the supply base has resulted in modern supply chains becoming more vulnerable than ever. There are also more frequent natural or man-made disasters which disrupt the supply chain operations. All these have led to higher exposure of risks of supply chains, and the failure to manage these risks has costed organizations dearly. Supply chain risk management has thus emerged as an important area for both practitioners and academics. As a nascent area, research in supply chain risk management is characterized by gaps in terms of no clear consensus on the understanding of supply chain risks and inadequate empirical studies in risk management strategies. This study is thus developed to address these gaps. Drawn on the Theory of Swift Even Flow and the relational view, this study proposes that supply chain risk undermines supply chain performance and supply chain collaboration reduces supply chain risks, and empirically examines these relationships. This study takes a supply chain perspective and examines risks from the supply side, the internal production process, and the demand side, which compose a direct supply chain. This is in line with a holistic and systems view of supply chain management. Furthermore, this study also attempts to understand the mechanism by which supply chain collaboration reduces supply chain risks. This empirical study applied a mixed method with two-phase research design. In Phase One, a survey research was conducted and quantitative data were collected from 203 manufacturing companies in Australia. Structural equation modelling was used to test eight hypotheses about the relationships between supply chain risk, supply chain performance, and supply chain collaboration. In Phase Two, two in-depth case studies were conducted in Australia and China, and qualitative data were collected from six companies involved. These include one Australian company manufacturing scientific instruments and two of its suppliers, and one Australian provider of sport hardware and two of its suppliers. Qualitative data analysis included cross case analysis and pattern matching to further improve and deepen the understanding of supply chain risks as well as supply chain collaboration as a risk mitigation strategy. The results of this study indicate that supply chain risks undermine supply chain performance, and supply chain collaboration reduces supply chain risks. This study contributes to the literature through empirically verifying these relationships: the relationship between supply chain risk and supply chain performance, the relationship between supply chain collaboration and supply chain risk, which have not been empirically investigated thoroughly in earlier studies. This study also contributes to risk management in general and supply chain risk management in particular through clarifying the confusion in the extant literature and providing a better understanding of supply chain risk. Furthermore, this study contributes to the body of knowledge on supply chain risk management through fostering a supply

chainperspective It investigates risks along a direct supply chain including supply risk processrisk and demand risk as well as the interrelations between them The study also improves theunderstanding of a collaborative approach in risk mitigation through providing an explanationof the approach based on the relationship between information and uncertainty as well as therelational view The major theoretical contribution of this study is the application of the Theory of Swift Even Flow which is very limited in its application since it was proposed This studyempirically tested the propositions of this theory through a survey study which is scant in theextant literature This study also provides insights to supply chain practitioners to managesupply chain risks with a systems approach and a holistic view

Supply Chain Collaboration. Status quo, Potenziale und Grenzen des Collaborative Planning, Forecasting and Replenishment Marie Wüst,2020-04-20 Volatilit t Komplexit t Digitalisierung und Globalisierung pr gen unsere Wirtschaft heutzutage in hohem Ma e Auch auf Unternehmensebene wirken sie sich aus Viele Unternehmen versuchen mit einem geeigneten Supply Chain Management die einzelnen Schnittstellen entlang der Wertsch pfungskette zu optimieren So wollen sie die Bed rfnisse der Kunden auch in Zukunft befriedigen Ein Mittel zur Bew ltigung von Einflussfaktoren ist das Collaborative Planning Forecasting and Replenishment CPFR Doch wie weit ist dieses Modell in der Praxis schon Hat es sich bereits etabliert Und sind neben den zahlreichen Vorteilen auch Nachteile zu erwarten Marie W st pr sentiert in ihrer Publikation den Status quo des CPFR Grundlage f r das Modell ist die Supply Chain Collaboration Diese stellt zugleich die intensivste Form einer Kooperation dar Marie W st erkl rt die Funktionsweise des CPFR und untersucht wie praxistauglich es tats chlich ist Dabei bezieht sie auch die Herausforderungen des 21 Jahrhunderts wie das sich ver ndernde Konsumentenverhalten sowie den digitalen Wandel ein Aus dem Inhalt VUCA Efficient Consumer Response Business to Business B2B Enterprise Resource Planning ERP

Supply Chain Collaboration Pairach Piboonrungraj,2012 Purpose The aim of this thesis is to explore the dimensions of supply chain collaboration and examine its impact on firm performance and its mediating variables Methodology A theoretical model was developed from a systematic review of relevant literature and theories This was then revised by academics and practitioners The model was empirically tested with survey data of 853 responses of tourism firms in Thailand using Structural Equation Modeling Findings Results indicate that supply chain collaboration improves firm performance This impact is mediated by trust commitment transaction costs and sustained competitive advantage A multiple group analysis supports the research model across four groups however there are differences in the coefficients in some of the paths In goodsbased transactions suppliers emphasises on collaboration to build relationships and to reduce transaction costs through developing commitment while buyers focus on trust building In the service based transactions service providers also tend to focus on trust as a key factor than service intermediaries who emphasises on developing commitment Theoretical contribution This thesis synthesised six theories to explain how supply chain collaboration affects firm performance The constructs of supply chain collaboration and transaction costs are also improved Managerial insight The results inform managers about how different

types of supply chain collaboration can improve the performance of their organisations It also emphasises the different mechanisms i e trust and commitment in supply chain relationships between goods based and service based transactions

Keywords Supply Chain Management Tourism supply chains Sustained Competitive Advantage Structural Equation Models Thailand JEL Classification 1 C42 D2 L22 L25 1Classification system by the Journal of Economic Literature available at <http://www.aeaweb.org/jel/guide>

The Influence of Supply Chain Collaboration on Customer Value Pierre Linford,2003

Realities of Supply Chain Collaboration R.P. Kampstra,J. Ashayeri,J. Gattorna,2006 *Maximising Performance* Alan Braithwaite,European Petrochemical Association (Brussel),2006

International Supply Chain Management and Collaboration Practices Wilson Adarme Jaimes,2011 Supply Chain Collaboration (SCC) I. Zeilhofer-Ficker,2003-05-09

Unter Supply Chain Collaboration versteht man die unternehmens bergreifende Zusammenarbeit zur Optimierung der Wertsch pfungskette Mit SCC k nnen Prozess und Produktionskosten gesenkt mehr Transparenz k rzere Reaktionszeiten und eine h here Verf gbarkeit erreicht werden Gute 4PL und LLP Logistiker sind in der Lage die Steuerung und Kontrolle der kompletten Supply Chain sowie die Kooperation mit Lieferpartnern als Komplettpaket im Outsourcing anzubieten Durch die technischen M glichkeiten des Internets k nnen auch kleine und mittlere Unternehmen in die Supply Chain Collaboration eingebunden werden

A Supply Chain Collaboration Solution Using XQuery Bharani S. Govindasamy,2006

Enterprises in a collaborative supply chain share information for quick and intelligent decision making Collaborative Planning Forecasting and Replenishment CPFR a business model developed by an organization called Voluntary Inter industry Commerce Standards defines a set of business processes to collaborate on planning forecasting and replenishment activities Abstract

Supply chain collaboration practices in consumer goods industry Mumin Kurtulus,2005

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