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What Modern Marketing Means to Corporate Success National Association of Manufacturers (U.S.). Economic Problems
Department, 1958 *Financial Handbook* Robert Hiester Montgomery, 1925 **Graphic Arts Monthly and the Printing
Industry** ,1955 **Load** ,1956 **Life Association News** ,1949 *Quarterly* ,1991 **Forbes** ,1995 *Training in the
Retail Trade in Italy* Patrizia Mattei, 1994 An international team of researchers studied the following aspects of training in
Italy s retail sector structure and characteristics institutional and social context employment and labor changing conditions
and their implications for skill requirements and training and recruitment Data were collected from an analysis of social and
labor employment statistics literature review and case studies of six retailers Most were large distribution chains however
two represented cooperative consortial organizations At all the companies studied training was regarded as a vital
contributor to firm development Strategic planning design of training was particularly advanced and well established at the
major large scale distribution firms where planning involved all levels of staff through improvement groups Training was no
longer reserved nearly exclusively for managerial staff but had instead begun to involve all staff regardless of type or work
done or hours worked Training was used to develop job skills and also to transmit company aims and values to staff It was
generally conducted in the workplace and each firm had training department divisions responsible for training Cost benefit
analyses have favored continuation expansion of training Training was sometimes partially funded through the European
Social Fund and incentives under trainee contracts Contains 39 tables figures and 31 references MN

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